

Medallion Program



We offer special incentive programs for our top agents. Qualification for each level is based upon annual production. The Medallion Program has four levels: Bronze, Silver, Gold, and Platinum.



If you write \$40,000 personally (\$80,000 for RGA's) in annualized premium with our companies and maintain at least 70% persistency, you qualify for our Bronze Medallion program.

Bronze agents are assigned an employee for **Medallion Concierge service**. Your Concierge will call you weekly and will be there to help you with supplies and answer questions. Bronze agents will also be visited at least once per year by one of the company owners.

Bronze agents have access to a **special agent-only 800 number**.

All Medallion agents can be paid their as-earned commissions weekly or bi-monthly.

Medallion agents can also purchase a special no-load annuity. The current credited interest rate is 7% (4th quarter, 2001).



If you write \$80,000 personally (\$160,000 for RGA's) in annualized premium with our companies and maintain at least 70% persistency, you qualify for the Silver Medallion program. Silver agents have access to all of the Bronze benefits, plus more.

Silver agents can schedule a round of golf with one of our owners at the beautiful Bent Tree Country Club in Dallas, Texas.

Silver agents have access to up to three hours of free graphic design work from MaxCorp Media (an affiliated company). Here's your chance to get a professionally-designed logo, brochure or business cards. And we'll pay for printing 250 business cards.

Silver agents can apply for a special no-load universal life policy. This policy offers non-smoker super-preferred rates. The current credited interest rate is 7% (4th quarter, 2001).



If you write \$125,000 personally (\$250,000 for RGA's) in annualized premium with our companies and maintain at least 70% persistency, you qualify for the Gold Medallion program which includes all benefits earned at the Bronze and Silver levels, plus...

Gold agents automatically receive March and Fall Contest prizes as well as being eligible to win the prizes a second time by regular participation in the contests.

Gold agents have access to the company plane!!! OK. We don't have a company plane, but we do have premium seats to the *Dallas Cowboys*, *Dallas Mavericks*, *Dallas Stars*, *Texas Rangers*, and the *Dallas Symphony Orchestra*. Gold Medallion agents may request personal use of the tickets.

The fine print

All life, annuity and preneed products from any MaxCorp company can be used to qualify. Annualized premium is totaled across all companies. The qualification period is January 1 through December 31. As soon as a qualification level is met, medallion status is retained until December 31 of the following year. All of these programs are subject to change without notice. Any agent who violates contract terms forfeits any rights to these programs.



Our top three Gold agents for the year will be awarded the Platinum Medallion award.

Platinum agents will serve on the board of directors for one of our companies for a minimum of one year following qualification and following the next annual shareholders meeting.

Contact

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